



BAKE THE
BEST WITH
SOMETHING
GOOD!



TECHNICAL/SALES MANAGER BAKERY MIDDLE EAST & AFRICA (M/W/D)

These tasks await you:

- > You will provide technical, application and sales support to our partners and customers in the Middle East and Africa.
- > You will develop a solid understanding of the current situation and trends in the markets.
- > You coach and motivate the sales force and technical support of our partners.
- > You will develop an annual plan and the strategic direction for the regions together with the Sales Manager.
- > You participate in trade shows and organize seminars for customers.
- > You acquire new partners and customers.

Required professional qualification:

- > Ideally, you are a master confectioner/baker.
- > You have experience in large kitchens or bakeries.
- > You have already gained experience in international sales.
- > You maintain a proactive, goal-oriented, independent and meticulous work ethic.
- > You have already gained experience abroad and like foreign cultures.
- > You like travelling.
- > You are fluent in German and English.
- > Arabic, French as well as other foreign languages would be an advantage.

This is what you can expect:

- > Pleasant working atmosphere in a healthy, traditional family business
- > Attractive and performance-related remuneration consisting of a fixed salary and commission
- > Support from our research and development department
- > Integration in an international sales team with a strong communication flow
- > Individual and personal induction training at our head office and by colleagues on site, as well as various development modules
- > Flat hierarchies, short decision-making processes, professional back office
- > Work equipment for the home office and regular training courses

Since 1958, the **KOMPLET** brand has stood for quality and innovation in the world of baking ingredients and bakery and confectionery premixes. And we, as a global family business, together with our dedicated and competent employees, are committed to bringing this claim to life.

CONTACT

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**Abel + Schäfer, KOMPLET-Bäckereigrundstoffe
GmbH & Co. KG**

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Have we made you curious?

We look forward to receiving your detailed application, stating your earliest possible starting date and salary expectations, in writing, by e-mail or **directly online**.